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General Illusions about Implementation

• We just need to tell them what to do

— "I told them what to do and they don't change"

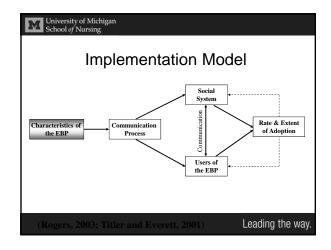
• Clinicians will remember the change once they are told

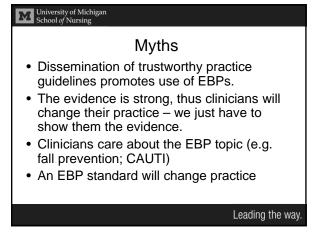
— Once should be enough

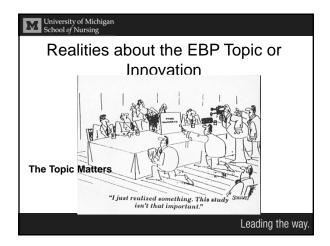
— Clinicians can be more watchful so they will remember to use the new way

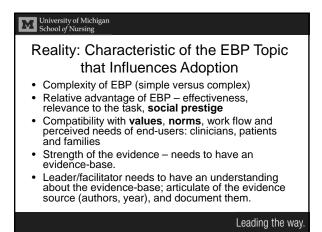
• I just need to find the one right way to implement a practice change.

• Implementation is an event.









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## Reality: Important Principle

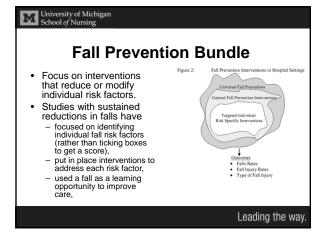
- Attributes of the EBP topic as perceived by users and stakeholders (e.g. ease of use, valued part of practice) are neither stable features nor sure determinants of their use.
- Rather it is the interaction among the characteristics of the EBP topic, the intended users, and a particular context of practice that determines the rate and extent of adoption.

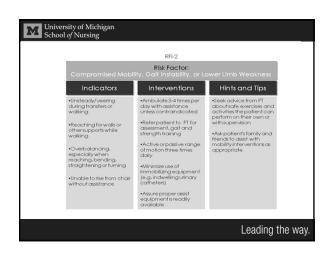
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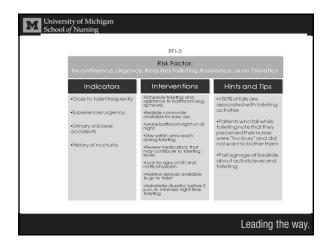
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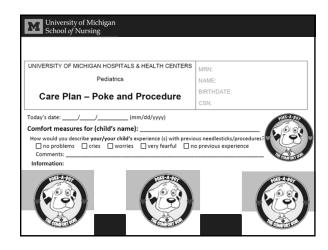
Reality: Strategies for adoption related to characteristics of the EBP topic

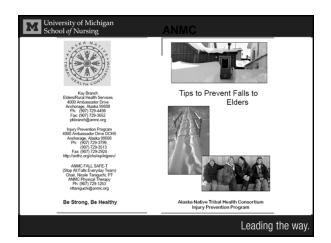
- Creating interest and excitement about the EBP topic.
- Practitioner review and use of the EBPs to fit the local context - localization.
- Use of quick reference guides and decision aides
- Use of clinical reminders CDS; electronic reminders.

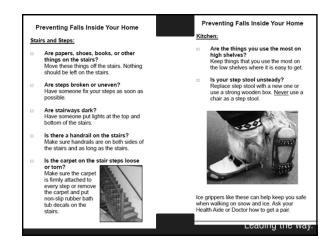


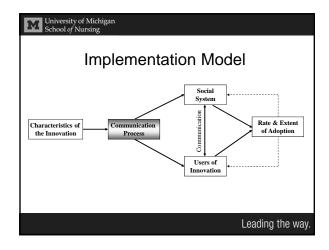


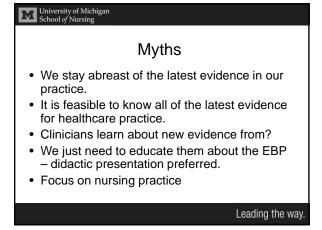












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## Realities

- Most clinicians learn about the evidence from a trusted colleague
- Explosion of evidence today: know evidence sources (e.g. AHRQ.gov); use EBP guidelines (critique them 1st)
- Electronic world use search engines (not just google scholar)
- Education is necessary but not sufficient to change practice (attend to both knowledge and skills)

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## Realities

- Interdisciplinary and trans-disciplinary perspective of the EB practice (multiple disciplines)
- Who will be influenced by the EBP? Who will be users of the EBPs? Stakeholders
- · Patient centered

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Reality: Communication factors that influence adoption

- Interpersonal communication channels
- · Methods of communication
- · Social networks of users

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## Communication

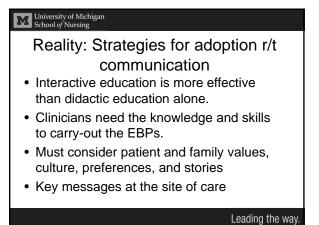
The Stickiness Factor:

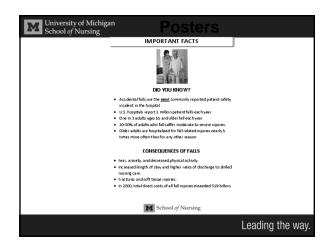
There is a simple way to package information that, under the right circumstances, can be irresistible. Memorable ideas spur us to action.

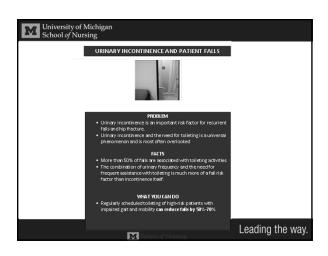




















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## Reality: Communication Strategies

- · Opinion leaders
- Change champions in unit/clinic
- Educational outreach/academic detailing topic expert; meets one-on-one with practitioners in their setting ("site visits" with rounding)

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# Opinion Leaders

- Clinical experts who are influential among their peers and set the standard
- Effective in changing behaviors of clinicians because their colleagues trust them to evaluate the EBP and local situation
- Practitioner within specific discipline, (e.g. RN or MD)

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## Identifying an Opinion Leader

- May need an opinion leader from each discipline
- Viewed by colleagues as technically competent
- Well-respected and influential
- Trusted to judge the fit between the innovation and the local situation

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## Role of Opinion Leaders

- · Model practice
- Influence their peers
- Oversee and plan for education of staff
- Alter the norms or expected behaviors of the group
- Affect organizational structure to support practice

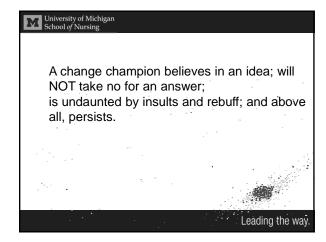


## Change Champions



- Practitioners within the local group setting (clinic, unit) who are passionate about promoting the EBP
- Partners with opinion leaders to foster the use of EBPs by their peers, educating and demonstrating use of the new practice in everyday care

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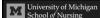


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## Selecting Change Champions

- · Clinical experts
- Passionate about the EBP topic and committed to providing quality care
- Positive working relationships with other healthcare professionals
- · Persistent about implementation of the EBP
- · Focus at the unit, clinic, CBO level

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## Role of Change Champions

- Encourage peers to adopt the innovation
- Arrange demonstrations
- · Orient staff to the EBP
- One-on-one point of care coaching
- Act as "resident expert" in the EBP, modeling the practice
- Coordinate with opinion leaders to foster adoption of the EBPs

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Educational Outreach

Educated person who meets 1:1 with practitioners in their setting to provide information about the EBPs, address questions, and provide positive comments about aligning practice with the evidence.

Feedback on provider performance

Consultation on issues

Who does this?

Opinion leader

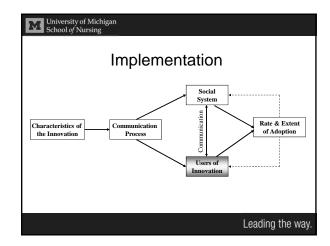
Consistent person/consistent message

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### Outreach visits

- What I was thinking is her site visits. ... was very inspirational to the staff. ... is very inspiriting and it really motivated people to think outside the box, or "How can we be better at this?"
- And after she rounded on the units, we would meet in a room and talk more about our audits that we would provide her and looking at our really risk factors and our interventions and how we were doing with those. That was useful for the team.

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## Myths

- Clinicians will adopt EBPs at about the same pace
- I just have to get those resistors on board.
- Focus on the resistors first and others will follow
- "If I build it, they will come" AKA: If I tell them, they will do it!

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## Reality

"Because implementation of a new practice almost invariably requires changing how things are done, it affects multiple individuals from multiple specialties and their interrelationships"



(Lucian Leape, 2005)

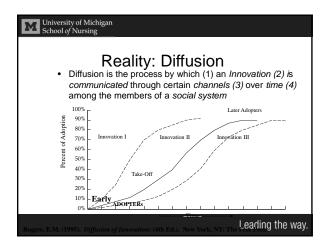


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## Reality: Who are/will be the Users of the Evidence-Based Practice

- Nurses
- Physicians
- Patients
- · Family caregivers
- Respiratory Therapists
- Physical Therapists
- Pharmacists
- Others

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## Reality: Implementation Strategies to address users of the EBP

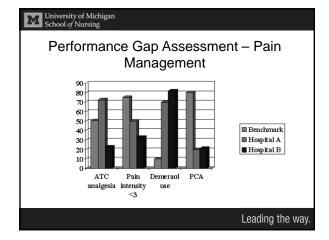
- Performance gap assessment beginning of the change; indicators related to EBP topic.
- Audit and feedback during the practice change. Discussions rather than passive reports
- Trying the practice –plan as part of the implementation process.

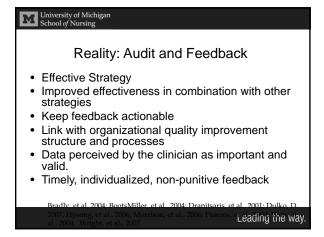
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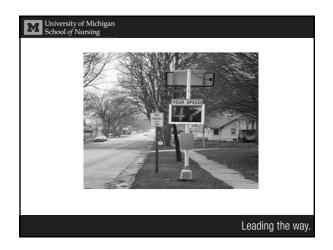
# Performance Gap Assessment

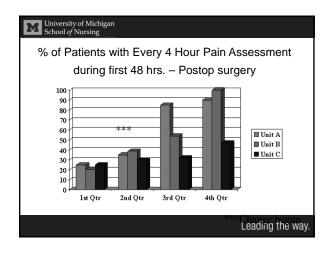
- Recommended practice compared to current practice
- Key indicators do not try to assess all performance measures.
- · Do early in process/beginning
- Get the data to those providing care/discussion
- · Positive effect on changing practitioner behavior

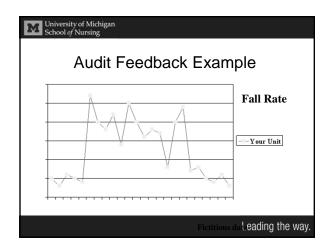
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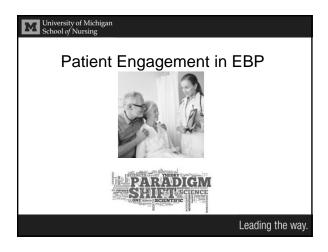


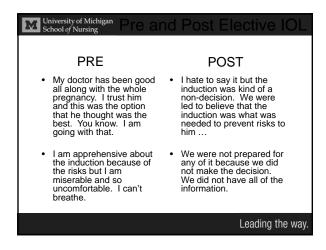














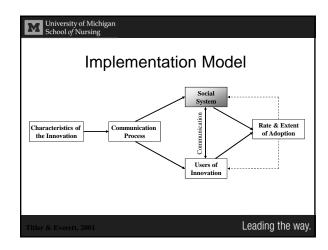
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#### Principles |

 Engagement of key stakeholders in EBP is important to address issues important to them.

- Evidence-informed consumers of healthcare is essential part of translating research into practice.
- Engagement of patients in shared decision-making about healthcare treatments is needed to improve quality of care.

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## Myths

- · "One size fits all"
- Practice cultures are the same or similar in our organization.
- Changing practice is the NM's responsibility

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## Reality: Organizational factors that affect adoption

- Learning culture
- Leadership
- Capacity to evaluate the impact of the EBP during and following implementation
- Effective implementation needs both a receptive climate and a good fit with intended users needs and values

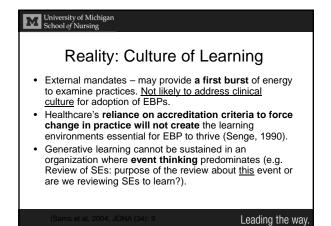
(IOM 2001, McGlynn et al 2003, Stetler 2003, Rogers 2003a, Bradley et al 2004a, Ciliska et al 1999, Morin et al 1999, Fraser 2004a, 2004b Vaughn et al 2002, Anderson et al 2003, Anderson et al 2004, Anderson et al 2005, Bratlden et al 2003, Denis et al 2002, Fleuren et al 2004, Kochevar & Yano 2006, Litaker et al 2006, Culline et al 2005a Redman 2004, Scott-Findlay & Golden-Biddle 2005)

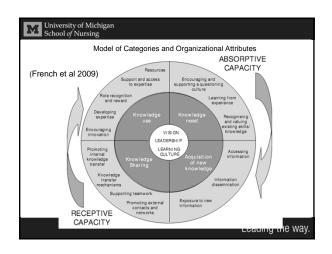
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# Creating Capacity: Learning Organizations

- Successful learning organizations have leaders who are devoted to developing capacity for the future and EBP.
- Development of people in the organization is a major factor of looking beyond the moment, and moving beyond reactive approaches to problems.
- Systems approaches to addressing challenges and opportunities





## Reality: Organizational Strategies to Promote Adoption of EBPs

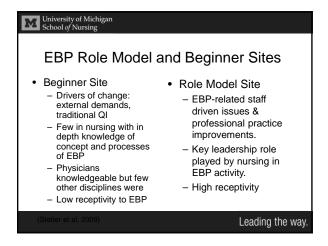
- Professional roles expect EBP in each
- Performance criteria aligned with use of EBPs.
- Multidisciplinary teams
- Policies/procedures/documentation
- Technology for knowledge management to support patient care

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## Reality: Resources and Governance Structure · Access to experts

- · Knowledge and skills to promote EBP with staff nurses (e.g. APN)
- Know process to follow
- Primary accountability in which group/committee/council does this work reside?





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## "Institutionalize" EBP as a Normal Part of Work (Stetler et al., 2009)

 Role model site: Deliberately and strategically building the capacity to implement and

institutionalize EBP over a period of 5 years.

– Why/motivation for EBP clear

- How or methods of strategic EBP change

What including operationalized infrastructures for FRP

 Beginner site: EBP rarely seen as an ongoing explicit priority or vision.

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Role model site: Context to create and sustain EBP

Management

 Creating and sustaining a clear vision

Role modeling

 Developing supportive relationships

Mentoring

<u>Leadership</u>

 Beyond isolated projects

Fabric of organization

- Building structures

- Provision of resources

- Monitoring progress

- Providing feedback

 Changing formal leaders who did not "fit" with the strategic vision.

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### **Transformative**

- We've really transformed the culture ...
- I think as a system, we're so much better now
- I think this has created a teamwork that I've not seen before.
- But I personally feel we've made a much safer place for our patients, because we've made people aware for multiple different ... you know all of the different disciplines that work with the patient are now much more aware of the fall risk of the patient.

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- HIGH PERFORMING UNITS

- Managers of high performing units discussed their active participation in translating research findings to their staff.
  - Part of staff nurse's EBP team
  - Finding the research to support an initiative

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### Expectations for Nurse Managers

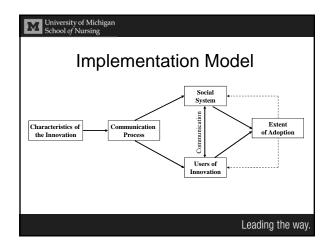
 Only managers of high performing units (4 of 5) discussed expectations that were set for them - low performing units did not.

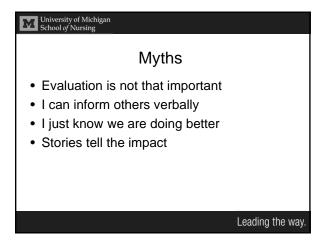


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Bridie Kent and Brendan McCormick





Reality: Need to Evaluate &
Demonstrate Impact

Outcomes – decrease VAP

Processes – e.g. oral care, HOB elevated

Staff knowledge and attitudes

Cost savings; cost avoidance

Qualitative impact: patient stories

· Part of QI program

Results

Falls Injury Type

Fall

Summary

Noted multiple myths about EBP work

Presented realities of EBP work especially for implementation

EBP work requires partnerships, teams and engagement of all key stakeholders

Sticky messages

Implementation is a process not an event requiring multiple strategies

