



Kathy Gordon, CPA

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We are honored to steward your gifts – a task we take seriously and strive to do responsibly. In 2016, we focused on working smart to make the hard-earned money you donated to the Salem Health Foundation go further.

This report shares stories of how we've applied your contributions to improve the health and well-being of people right here in our community so that they can get back to working and playing hard.

Your generosity provided countless resources to make this possible, including financial help for cancer patients, health education to the community, and transportation to and from medical appointments, to name just a few.

I enjoy serving on the Foundation Board of Directors because of Salem Health's close community connections. I am surprised by how many friendly faces I recognize when I am on the hospital campus in Salem, and I'm sure many of you also have family, friends and neighbors who either work or have been patients at Salem Health.

Affiliation with Oregon Health & Science University provides expanded services and convenience to Marion and Polk Counties, but gifts to the Salem Health Foundation stay specifically at Salem Health. This means that your generosity helps the community where you live and the people you know.

Again, thank you for your ongoing support. Every donation is important, no matter what size. The combined power of everyone's contributions provides transformational resources to our community and demonstrates a strong vote of confidence in our hospitals and clinics.

Kathy John



Your gifts stay local. Foundation scholarships allow for the education and training health care professionals need to provide the best possible quality care, right here in Marion and Polk counties.

Sara Banning has dreamed of becoming a nurse since she was 10 years old. She works at Salem Health as a certified nursing assistant, but her ambitions don't stop there.

To advance her career and channel her passion for helping others, Sara applied to nursing school. She knew that to earn her Bachelor of Science in Nursing, she would need to be a competitive applicant — and find a way to pay for school.

Never one to aim low, Sara set her sights on the University of Portland School of Nursing, ranked among the top 10 in the West for 22 consecutive years by U.S. News & World Report. She increased



Scholarship granted to aspiring nurse



her volunteer and leadership activities by visiting hospice patients, working with developmentally challenged children and creating comfort quilts for patients nearing the end of their lives.

Her hard work and service-oriented mindset paid off. Sara got accepted! And, thanks to generous donors like you, the Salem Health Foundation granted her a scholarship, which adds to more than \$2.5 million in scholarship support provided by the Foundation in the past 48 years.

"I could not have taken this next step toward becoming a nurse without the scholarship I received from the Foundation," said Sara.

Today, Sara is proud to say that she made straight A's her first semester.

"I hope the donors who supported my scholarship know that I plan to pay it forward each and every day as a CNA now and as a registered nurse later," Sara said.

Retired physical therapist continues giving



June Burich, affectionately called "Junie" by colleagues, still picks up shifts at Salem Health despite being retired. She has more than 26 years of experience in physical therapy, but she'd rather shine the spotlight on her patients' strides in rehabilitation than on herself.

Why do you give so much of yourself to others?

I love physical therapy. It's rewarding to watch people get better. I see them when they're at their weakest, so to see their hard work pay off as they heal is incredibly fulfilling.

Your job is already a service to our community. Why do you also choose to make financial contributions?

Salem Health has always been good to me and I want to give back. I know firsthand that my donations are put to good use.

My husband and I also like that our contributions are kept in the community.

Why do you think it's important for people to support the Foundation?

If you live near Salem or Dallas, Salem Health is where you turn when you have a health emergency. It needs the support of its community to offer the variety of care we need so close to home. Even small donations can have a big impact when combined with the power of other gifts.

What do you hope to accomplish with your gifts?

The Foundation is an extension of my work as a physical therapist. To me, health is one of the most important things we have. Not only do I want those in our community to receive excellent quality care, I want them to have the education needed to live a healthy life. It gives me a sense of pride to be a part of that.



The High Street Hustle is a family-friendly event featuring an 8k run, 5k run/walk and 1k kids' run. In the past two years, participants and sponsors have raised more than \$60,000 for the Salem Health Foundation's Heart Fund. The fund helps provide rehabilitation and monitoring equipment along with educational materials for heart patients and community members.

Salem's running store, Gallagher Fitness Resources, has sponsored the High Street Hustle since it began and has promoted running and walking in Salem for even longer — more than 20 years. The store helps people live longer, happier, heart-healthy lives.

"We are committed to making a difference locally, just like the Salem Health Foundation. That's why we are proud to support the Foundation and all the good it does for our community," said store co-owner Susan Gallagher, who lost her own mother to heart disease.

With events like the Hustle, a workout doesn't have to feel like work. It's fun for the whole family, and it's good for the heart. Watch for the 2017 High Street Hustle on Aug. 12.



Last year, the Salem Health Foundation announced plans to build the Let's ALL Play Place, a therapy and community play area where everyone belongs. On Sept. 15, 2016, the gifts of many generous donors and sponsors made this dream a reality. Now people of all ages and abilities can exercise physical, sensory, emotional, behavioral and social skills in a safe environment that's open to the public.



Donor gifts benefit even the tiniest community members

For parents of newborns, the first few days and weeks after going home from the hospital can be especially stressful. On top of dealing with feeding, crying and diapers, parents also must provide newborns with a safe place to sleep. This can be especially worrisome for families in need. Because of gifts from donors like you, the Salem Health Foundation reduces parents' worries by providing Pack 'n Plays. These portable cribs offer firm, protected sleeping spaces for babies once they get home. "This is such a relief. I didn't know how we were going to afford a crib," said one new mom, who received a Pack 'n Play. "I was starting to think the baby would have to sleep with me. After I learned about the risks of doing that, I was very scared."



The Compton Family Foundation generously donated this new sculpture to the Salem Health Foundation. Created by artist John Matthew Richen, it's located outside the new Salem Health Rehabilitation Center and will have landscaping and the revealing of its name in the spring.

In 2010, the Compton Family Foundation also donated "Ascension," another sculpture by Richen. It is located in the walkway between buildings A and C on the main campus.

Donor-funded technology helps doctors work smarter, not harder

Salem Health takes pride in being a not-for-profit organization that provides access to local, quality health care. One way it does this is by using the latest medical technology, often funded by donations to the Salem Health Foundation.

Last year the Foundation granted a request to fund Zero-Gravity. This freestanding shield protects physicians from radiation during fluoroscopies, a type of real-time X-ray.

Before having Zero-Gravity, practitioners had to use heavy, lead aprons for protection. They were less effective, and the weight led to muscle strain and fatigue, especially during long sessions.

Donors continue to play a key role in providing cutting-edge equipment to keep our practitioners and patients safe.



Most people are ready to leave working to the younger generation and move to a warmer climate when they retire. But not Salem resident Carl Visintainer.

I guess I'm more like a salmon swimming upstream," Carl joked. "My late wife, Linda, and I moved here from Phoenix when we retired because we wanted to live someplace with a greater sense of community."

Not only did he move north instead of south, he also continued working on various boards, including three years for the Salem Health Foundation.

The Visintainers first thought to include Salem Health in their top charities in 2009, when Linda experienced an abdominal aortic aneurysm that landed her in the emergency room.

"The staff at Salem Health were incredibly understanding and

compassionate," Carl said. "When she passed away a short time later, my five children and I asked for donations to the hospital's scholarship fund in lieu of flowers."

That was the start of Carl's monthly sustaining contribution that has continued ever since.

Carl enjoys seeing scholarship recipients pursue education in medical fields and then decide to care for patients locally. Despite his successful career as a marketing executive for a major insurance company, he insists that no one is completely self-made.

"We all owe a debt of gratitude to the circumstances and people who have helped us get where we are," Carl said. "I feel that giving to others is core to our community and I'm glad to be in the position to help others succeed now, especially in the health care field."

Financial Review

Oct. 1, 2015 - June 30, 2016*

Income

Total Income	\$1,802,397
Investment Income	\$515,073
Contributions	\$1,287,324

Funds awarded

,113,224
\$8,300**
\$58,887
\$106,444
\$136,137
\$803,456

How donors directed their gifts











^{*}Due to the affiliation with OHSU, the fiscal year dates were altered, resulting in a nine month fiscal year.

1896 Society

To honor the year Salem Health opened its doors, the 1896 Society was created to recognize individuals who made planned gifts to the Foundation, regardless of the amount. Planned gifts take many forms, including a bequest in a will, a life income gift (charitable gift annuity, charitable remainder trust), or some other arrangement. If you have made provisions that would qualify you as a member of the 1896 Society, please let us know so that we may properly thank you for your generosity and commitment to the health of people in the community. For more information about estate planning, or to let us know that you have included the Salem Health Foundation in your estate, call the Foundation staff at 503-814-1990.

^{**}Because of the short fiscal year, scholarships were actually paid in FY2017 and are not reflected here.

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